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#### Summer Edition

2017

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Veterans Enterprise Technology Solutions, Inc.

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## A Message from VETS President and CEO. Jim Moody

To my fellow VETS teammates:

Summer 2017 is upon us and VETS has a lot going on. It is going to be an exciting and adventurous time.

This edition of the newsletter will introduce you to several new senior members of our team and share with you a new business area in the discipline of cyber security under the very capable leadership of Ms. Donna Fisher.

First let me introduce Mark Muller, our new Vice President for Civilian Programs. Mark joined us in April and has an impressive resume. His 30 years of experience in the IT services field as a leader and manager is just what we need moving forward in this important field. Learn more about Mark on page 3.

I am also very pleased to present Ms. Eleanor Luu, our new Director of Finance. Eleanor returns to VETS having supported us on the FAA eFAST contract as the Senior Financial Analyst. Eleanor will be working from the VETS Reston office. Learn more about Eleanor on page 5.

Paul Mullis has joined our team as the Vice President of a newly created Security Services Division. Paul has been with us since November 2016, and will help us initiate a new line of work in cyber security, specialized training, and operations in support of national security initiatives. Read more about Paul and his background on page 4.

To bolster our cyber security credentials we welcome Ms. Donna Fisher as a Senior IT Subject Matter Expert and task lead for the Small Business Administration DCMS Hosting and Operations contract in Herndon, Virginia. Donna has an impressive professional background. She comes to us as a CISSP, and has completed PMP and Certified Cloud Security Professional curriculum. Along with a Master's degree in Management of Information Technology, Donna ranks among the top tier security professionals on our team. Especially noteworthy are the posters that Donna developed for the SBA to highlight actions we all need to take to reduce risk and protect our company and personnel data. Please see Donna's posters on page 7. For more on Donna's background go to page 6.

I urge you to see our up-date on the "WaitBusters Dining" initiative (pages 8 & 9). If all goes well, we intend to announce our initiative at the National Restaurant Association conference in Chicago in May and launch our app at the end of this month. This will put VETS into a whole new business arena, one that shows great potential for future growth and will add to the scope of our base business.

In addition, permit me to bring to your attention that LearnSmart, our e-learning provider, was acquired by the Red Vector Company in Tampa, Florida. This merger will significantly expand learning opportunities for our employees in several new areas. Please see the announcement in this newsletter that highlights new courses, a schedule of new releases and information on quick start tutorials. I continue to remain strongly supportive of e-learning to improve your professional skills and talents.

Finally, do not forget to read the wise council of Chaplain Greg Randall, VETS Corporate Chaplain. He is always there for you.

Both Mona and I wish you and your families a wonderful summer filled with not just professional success but meaningful and fun "family time" as well.

James H. Moody President & CEO



## Mark Muller,

#### Vice President for Civilian Programs

ark Muller joined VETS on April 17, 2017 as the Vice President for Civilian Programs to oversee the operations of the civil sector. His responsibilities will encompass day to day management of our portfolio of civilian projects, corporate management services, and working with business development to expand VETS overall growth strategies.

VETS

Mark has been a leader in IT services in both the public and private sectors for more than 30 years. Mark has experience working in National Security,

Civilian, and Health related agencies, cron Technology, Inc., Columbia Gas, as well as in technical and IT services Mission St Joseph Hospital, and Dein the commercial space. With experi- troit Public Schools. ence in both privately held and pub- In addition to leading large IT service as recruiting and retention.

tions and customer support programs Chile, Ecuador, France, and Brazil. for DISA, FAA, FMS, US Army, Penta- We believe that Mark's national and gon Renovation, IRS, USDA, OPM, and international experience will greatly the VA.

strategic partnerships with



licly traded companies, Mark's vision, programs, Mark was the Director of support, and leadership emphasizes Operations for a Research and Develexceptional customer service, care of opment organization. He also served employees and partners, business as a Product Manager for a set of modevelopment and growth, mission bile encryption solutions that were services, operations, organizational successfully sold to public agencies and personnel development, as well such as the DEA, NSA, & DOJ, as well as to private companies - AT&T, Bank A leader with extensive management of America, Curtis Wright Controls, experience across large enterprise IT Dolarian Capital, Guidry Group and to programs, Mark has worked as a sen- international clients - Poland and UAE ior manager and technical lead on embassies, Telecom Italia, Polish telelarge-scale integration/fielding opera- com, and commercial companies in

aid our future growth efforts.

In the commercial market, Mark pro- Over the past five years, Mark has vided a variety of services leveraging focused on Veteran Affairs and T4 IBM, and T4NG opportunities as a senior BMC, and HP to deliver a suite of en- solutions architect, senior capture terprise solutions to commercial, manager, account strategist, and state and local entities including Mi- business development executive. The

velocity and volume of the T4 vehicles allowed him to engage on dozens of VA proposals, typically 15-20 per year. This period of time, while extremely busy, has also been very rewarding as a way to support his fellow veterans.

Mark is a proud veteran of the U.S. Navy (81-87) where he served as a "DP" or Data Processor in the enlisted ranks. As a DP, he served in military intelligence aboard the USS Mount Whitney and during his shore duty at **CINCLANTFLT** in Norfolk, VA.

Today at VETS, Mark has returned to support the operations and growth of Civilian programs and is working with an exceptional team developing the company to be a go-to employer and partner of choice in the industry. Excited about supporting new customers, Mark is focused on learning VETS programs, his fellow VETS employees, and customers to better deliver services of excellence and value.

Above all else, Mark is a devoted husband, father, and grandfather. He has been happily married to his high school sweetheart, Karen Muller, for the past 34 years. His two children, Mark Jr. and Christine have provided him with the joy of being a grandfather to four fantastic grand-children (Avery, Ethan, Mackenzie, and Emmalyn). When he isn't working, or watching grandkids, he is an avid outdoors person and fisherman and enjoys spending time on the water or camping whenever possible.

We are delighted to have Mark and his family on our team.

## VETS SPOTLIGHT: Paul Mullis,

#### Vice President of the Security Services Division

P aul Mullis joined VETS as our Vice President of the Security Services Division in November 2016, to build a new division with a core focus on security services. In this capacity, he will look to cyber security, specialized training, and operations in support of national security initiatives. Paul has two plus decades of experience in security operations and executive management. He has a multi-vertical background which includes special operations, intelligence, information technology, and entrepreneurial ventures. Paul served in the USAF as a combat controller, supporting both Air Force Special Operations Command (AFSOC) and the Joint Special Operations Command (JSOC). After an injury abruptly ended this position, Paul turned his attention to supporting large government contractors, as a computer engineer, and project manager.

The 9/11 terrorist attacks on the United States was a call to action for Paul, and he began to refocus his attention to operations in support of the War on Terror, both domestic and overseas. Domestic programs included penetration testing and port security testing in various locations across the United States. His background in operations, intelligence, and computer engineering gave him a comprehensive view of security, and he quickly began to lead teams and to build new business for large government contractors, selling and leading programs of up to \$180M.



Paul now has over 20 years of experience selling, leading, and supporting information technology and security operations. Paul is excited to build a new business in the cyber security, intelligence, and special operations bridging the gap between computer operations and security operations. Paul enjoys the outdoors, and when he is not working, he spends his time with his family camping, boating, and traveling. Paul and his wife Amy have two sons, Brady and Nathan. Brady graduated from Penn State University and has accepted a position as a Deputy on the Loudoun County Sheriffs Department starting at the end of June 2017. Nathan is a freshman in high school who enjoys playing football and basketball. Paul also volunteers as a wrestling coach at his son's school and works with the guidance office to help educate kids about going into the military.

## VETS SPOTLIGHT: Eleanor Luu,

#### **Director of Finance**

ETS is pleased to announce that Ms. Eleanor Luu has joined our team as the Director of Finance. Eleanor will work from the VETS Reston, Virginia office and oversee all VETS accounting and finance functions. Eleanor is returning to VETS having previously supported the FAA eFAST contract as a Sr. Financial Analyst. Eleanor has twenty-three years of accounting and finance analysis experience supporting both commercial entities and Government contractors. She has a strong background in all facets of executive accounting and management including revenue, costs, fixed asset accounting, and comprehensive knowledge of GAAP, FAR, CAS, and industry regulations.

Prior to joining VETS, Ms. Luu was a controller and supervisor for a Government contractor with \$50 M in annual revenue. She oversaw all accounting functions including payroll, invoicing and accounts receivable, collections, accounts payable and expense tracking, financial statement preparation and month-end closing. Eleanor was also a controller for a large Government contractor with annual revenue of \$225M. She supervised a staff of five accountants. She assisted with



preparing for DCAA and other outside audits by producing schedules and supporting documentation, performing account analysis for all projects and areas of operations. She also analyzed costs, revenue performance, fixed assets, receivables, and identified trends, and projected future revenues and expenses.

Eleanor has a bachelor's degree in Accounting from Strayer University. She is proficient in Deltek GCS Premier and Cognos Impromptu reporting.

Eleanor lives in Leesburg Virginia and is the proud mother of two daughters; Sabrina Luu, is a junior in high school and Julie Luu attends George Mason University.

#### AN IMPORTANT MESSAGE FROM THE VETS HUMAN RESOURCES TEAM

Every VETS employee received the following message in their VETS email account. This is now the one stop portal for employees. Please read and follow the directions noted below.

"VETS Team member:

Welcome to the new VETS Employee Portal on EMS. An account has been created for you on our Employee Portal website. Please visit www.cbizems.com<https://

www.cbizems.com/> and use the attached document to guide you through first time log in.

Effective immediately, PayEntry.com will no longer be accessible. Your employee portal on EMS is a single online application used to view and manage many elements of employment information, including pay stubs, direct deposit, tax withhold-

ing information, W-2 annual statements, and more! As a reminder, your current PTO balance can always be found on your most recent paystub.

You will have 24/7 online access to this information via a secure Internet portal. You will also have the ability to quickly and securely add or update personal information at your convenience - saving time and paper. Use "Change Events" to submit changes to your address, tax withholding and payroll direct deposit information. Important information and guides can also be found in the Documents section.

**NOTICE**: VETS initiated the 2017-2018 Open Enrollment through the EMS site starting Monday, May 8th. Please be sure to check your VETS email account for information and instructions.

If you need assistance, please contact hr@vets-inc.com.

### VETS Expands its SBA's Office of Disaster Assistance into the Cyber **Security Field**

We are proud to announce that on March 20, 2017, Donna L. Fisher joined the VETS team as the Senior IT Subject Matter Expert and task lead for the Small Business Administration DCMS Hosting and Operations Contract working on site in Herndon, Virginia.



Donna comes to us with expertise in network communications, systems engineering, cyber security analysis, and enterprise architecture, with experience as a project manager focused on secure network integration, information assurance, and strategic business development. Her credentials in cyber security and business process analysis are outstanding. Few have the background, skills and talent that Donna brings to our team.

Donna earned a Bachelor of Business Administration in Computer Information Systems from James Madison University and a Master of Science degree in Management of Information Technology from the University of Virginia. Her professional certifications, training and associations are numerous. She is a Certified Information Systems Security Professional (CISSP), IT Infrastructure Library (ITIL) Foundation in IT Service Management certified, and has earned her Project Management Professional (PMP) and Certified Cloud Security Professional (CCSP) credentials among other notable achievements. She is a native to Chris as a VETS Consultant is an IT Security Engineer Northern Virginia and lives in Chantilly with her daughter, Meredith, who will be a 5<sup>th</sup> grader at Trinity Christian School in Fairfax. In her spare time, Donna likes to ski, play soccer, and will test for her 2<sup>nd</sup> degree black belt in taekwondo later this year.

al workspace. In the commercial world she has supported companies such as Cisco, Sprint, Dyncorp, AOL/Time Warner, DigitalGlobe, and Hughes Network Systems. On the military side Donna has spent much of her career in the Intelligence Community with the Office of the Director of National Intelligence (ODNI), National Geospatial-Intelligence Agency (NGA), National Reconnaissance Office (NRO), the U.S. Marine Corps Network Operations Security Command Anti-Terrorism/Force Protection organization and with the U.S. Army Europe. In the federal workspace she has supported the Transportation Security Administration (TSA), Federal Air Marshals, State Department, Office of the Secretary of Defense, World Bank, Federal Bureau of Investigation (FBI), National Aeronautics and Space Administration (NASA), Federal Aviation Agency (FAA), and the U.S. Secret Service. There are not many places where Donna has not had an impact.

Donna comes to VETS from Xcelerate Solutions in McLean, Virginia where she was a Cyber Engineering Project Manager. Prior to this assignment Donna worked for CACI International, Booz | Allen | Hamilton, and Science Applications International Corporation (SAIC).

Donna's current duties consist of leading the Compliance team for SBA's Office of Disaster Assistance Disaster Credit Management System to meet security engineering and administration requirements including controls implementation, FISMA audit, vulnerability scanning and remediation, assessment and authorization, risk mitigation, and workforce security awareness. Supporting Donna is Chris Fosselman. and Subject Matter Expert in Tripwire Enterprise threat protection among other security tools and is a Certified Ethical Hacker (CEH), Cisco Certified Network Associate (CCNA) in Routing and Switching, Security+ CE, and Network+ CE.

Donna has worked in both the commercial and feder-

Continued on the next page.

Continued, VETS Expands its SBA's Office of Disaster Assistance into the Cyber Security Field

Chris earned a Bachelor of Science in Cyber Security from the University of Maryland. Together Donna and Chris make a great team in support to the SBA's Compliance and Security Office.

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Below are two posters Donna has created for our SBA customer and team to highlight and reinforce ways to protect and safeguard our data and information systems. These tips apply to us all and can be invaluable if followed. Safeguarding our systems is everyone's responsibility. Readers should consider sharing the information presented with others as well.



## WAIT X BUSTERS

#### BE WHERE YOUR CUSTOMERS ARE

Messaging is where your customers are and over 1 billion of them use Facebook Messenger.

With 1 billion people on Messenger, increasing your customer base is easier than ever. WaitBuster's custom chatbots include a pre-built collection of features and simple set-up makes it easy to get up and running in as little as 30 minutes. Your customers will easily be able to peruse menus, order food, get directions, read and submit reviews, book a table and even get in touch with someone live. All of these features lead to improved customer experience and expanded client outreach. Other key benefits with WaitBusters custom chatbots include:

- Increased brand uptake
- No download or install required
- Better interaction with your users
- Lower acquisition costs
- Targeted marketing
- Real-time analytics



#### BUILD YOUR CUSTOMER BASE TODAY >

waitbustersdining.com | info@waitbusters.com

## WAIT 🔀 BUSTERS

#### THE WAIT IS OVER with the WaitBusters Wait Line Widget

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The Wait Line Widget allows you to create an improved customer experience and provide superior service. This easy-to-use platform streamlines the process of wait line management while eliminating the need for expensive buzzers. Guests are able to get in line and check their wait times from their personal devices while your establishment has access to manage and communicate with guests all in a simple and sleek user interface. A few benefits of the Wait Line Widget include:

- Wait line system for customers directly from your website
- More relaxed dining experience with no crowded lobbies
- Guests can get in line and seated quickly
- Customize elements of the widget as it will appear on your page

#### BUILD YOUR CUSTOMER BASE TODAY >

waitbustersdining.com | info@waitbusters.com

## Chaplaín's Corner

There is a lot of talk about work-life balance in our society right now, probably because a majority of Americans report being overwhelmed with their daily responsibilities. For many of us, our work continues at all hours through e-mails, messages, and phone calls. Our personal lives are crowded with social obligations, caring for others and keeping our homes stocked with food and reasonably clean. Some of us find ourselves in the "sandwich" years, caring for our children and our parents while trying to find time to maintain our marriages and other significant relationships.

Unfortunately, a lot of the articles and other resources I review do not offer ways to correct the imbalance. We can all help the balance by remembering a couple of important steps.

Sleep and eat for health. Without proper sleep and nutrition, we struggle to get through the basic demands of our day. Increasing your sleep time by even a half hour can make a difference. Snacking on fruits and vegetables gives us energy and helps us feel better than food that contains lots of fats and sugars.

Practice peace. Make sure that each day includes a few minutes of peace. Listen to quiet music, read a book that interests you or enjoy the beauty around you. Got a minute? Just breathe with your eyes closed. Practicing peace allows us to confront the chaos with hope.

Do what is renewing. Sometimes we just need to collapse, watch mindless entertainment and do nothing. However, what helps us find balance is doing things that renew our minds and souls. Engage in worship, serve those in need, read poetry, go to a museum, create art or sing. Find what is renewing for your soul and make time for it during your rest time.

We never achieve a constant, perfect balance in our lives, but we can make our lives more balanced if we make it a priority. Start small, add more meaningful moments, and you'll find your life more full and hopeful.

On the journey together, Greg Dr. Greg Randall, VETS Corporate Chaplain



You can contact Greg via e-mail at <u>chaplain@vets-inc.com</u>. Feel free to send a prayer request or ask a question anytime. To speak to Greg, call 855-483-8746 ext 121. Please leave a message if you get the voice mail, and the chaplain will return your call. Greg is available to talk with you about spiritual issues, family issues, relationships, stress, grief, or any other area that is a concern for you. All chaplain services are voluntary and at the employee's direction and initiative, and the chaplain does not favor or promote one expression of faith over another.

#### **Period of Employment Awards**

VETS provides an award for employees with continuous service for 5, 10, 15, 20, and 30 years. Awards are presented during the calendar month in which the employee's anniversary occurs. The following employees have earned their 5 Year Period of Employment Award.



• Arnold Benton December 24, 2016



## What Leadership is NOT!

#### The Summer 2017 Leadership Corner

John P. Rose

This is a message to all VETS program managers, project managers, and task leaders. These thoughts apply to all in a leadership, supervisory or managerial position. As leaders we need to know what is expected of us. Let's start with what leadership is NOT then I'll suggest what leadership really means.

#### Leadership is NOT:

- --friendship...
- --feeling sorry for someone ...
- --love...
- --being the strongest, fastest, smartest, quickest or the best...
- --a sport...
- --a game...
- --and certainly not achieved via teleworking...

If the above points suggest what leadership is not, then what is leadership and how can it be exercised to the benefit of others and to the success of the team?

Leadership is taking charge, taking responsibility, and being the "go to" person.

Leadership is about caring and showing it, being where the action is and where decisions are made. Leaders must be visible, either out front, or pushing, shaping and guiding from the rear. It does not matter where but it does matter that you are present and being seen. Sometimes that means a 24/7 schedule; sometimes not.

Leaders need to find problems, solve problems, and help others fix problems. Leadership is about knowing when to be in the spotlight and when to be in the shadows.

Have you ever been in a room when the leader walks in and everyone's blood pressure rises? This is not a sign of a good leader.

Leadership is about having to deal with rumors, criticism, mistakes and failure. Everyone experiences all of these. Get used to it. If you find that you are at the center of some of these then you must be acting as a leader. Congratulations....it is part of the rite of passage.

Leaders never stop learning, never stop doing, never stop caring. I was at a recent graduation ceremony where the guest speaker noted to the graduates that four years of education (at significant expense financially) would be good for about 5-7 years at which point they would need to reeducate themselves all over again due to the fast pace of change in our lives. That is why leaders must never stop reading, never stop learning, never stop reflecting, never stop developing and refining the skills they have developed.

I do not mean to paint a negative picture of the life of a leader. Leading and seeing a team succeed can be one of the most gratifying experiences of our professional lives. Teaching, training, helping someone or a team improve and be better and then seeing that confidence and pride reflected in their work is truly a wonderful experience. Isn't that why program and project managers and task leaders exist----to see our employees excel, grow, develop and become more skilled, more professional? And then, you must let them go.

Don't ever say that you can't be a leader. Everyone has the ability to be a successful leader if we just take the time to develop and teach fundamental leadership skills. But if you want to limit your challenges and not challenge your limits, then perhaps the leadership track is not going to give you the satisfaction you seek. And, that is OK.

Above and beyond all else, just be YOU.

The following are my three keys to success in today's fast pace business world. Do you agree? Let's start a dialogue on what you believe matter most in today's business world. Write to me at <u>irose@vets-inc.com</u>

#### THREE GLASS BALLS FOR LEADERS IN BUSINESS:

- If you are a program manager, project manager or task leader: Daily contact with your customer is required...
- If you are a senior leader at the Vice President level: Weekly support to your program and project managers and task leaders addressing all that is going on in their world and provide ways to make their professional lives better, more efficient, and fun...
- If you are in charge at any level: Monthly guidance, direction, support and assistance on business processes, practices, directives, planning and growth...

### Hunting with the Warriors of Vircinia

On April 29<sup>th</sup> Jonathan Chumney, VETS Internal Quality Auditor and Human Resource Generalist, was able to participate in the 2<sup>nd</sup> annual Warrior Hunts of Virginia (WHV) spring gobbler hunt as a videographer. Jonathan

has been an avid outdoorsman and supporter of our men and women in uniform since a young age. His true passion involves capturing moments during hunts on video so that the memories can last a lifetime. He was honored to be invited to hunt with WHV, an evolving organization whose mission is to ensure that our veterans never feel alone. For many of these veterans, time spent in the outdoors making new friends and fulfilling a dream to get out and hunt again, is most rewarding. This event has proven to be more than just a hunt, it's also therapy for the disabled veterans. Jonathan says, "It was an awesome morning hunting with a true American hero!" He is looking forward to partnering with the organization for future events.

19:2



Left to right: John Lee, Ray Mestas (Marine), Doug Atkins, and Jonathan Chumney

#### A Tip for Air Travelers: Boarding Pass

#### Sue Settell

Hi VETS Team – I was reading a recent article in MeetingsNet.com entitled, "What You Don't Know About Boarding Passes (But Identity Thieves Do)" by Sue Pelletier (03/07/17). The article advised travelers to never throw away their boarding pass. Boarding passes contain a lot of personal information that cyber criminals can easily access. The bar code on a boarding pass is encrypted with information, such as: your name, your frequent flyer number, your passport number, and your personal contact information. Armed with this information, it is quite easy for an identity thief to hold your accounts ransom or even to start to take over your life. Cyber criminals can also get into your flyer account and change your password, use your frequent flyer miles, or locate your travel destination and pose as a driver or car service picking you up at the airport.

Although the article states electronic boarding passes are actually a pretty secure alternative to paper, it notes they can be problematic if your phone battery dies or you can't get cell service. For that reason, many travelers prefer to have a paper boarding pass as a backup. Whatever the reason, be sure that you take precautions not to toss your used boarding pass; the safe thing to do is to shred it once you have used it.



#### The LearnSmart Corner: Your Professional Skills Development Center









#### Ground-Breaking Technology Built to Revolutionize How Organizations Operate

LearnSmart has some exciting news; as of December 12, 2016, LearnSmart has been acquired by Vector Solutions, the leading provider of training management applications for the public safety, industrial, and architecture, and engineering and construction (AEC) sectors. By combining forces with Vector Solutions' other brands, RedVector, TargetSolutions, and Scenario Learning we will be able to offer customers greater performance support and an expanded online training library with thousands of new courses. This is an exciting time, but one thing will always stay the same - Our commitment to delivering exceptional online training solutions.

Check out this behind-the-scenes video created by PBS on how Vector Solutions is changing the world through revolutionary training solutions that save lives, inspire professionals and elevate performance. Watch the video.

More and more courses are being released monthly by LearnSmart. These are definitely the kind of courses our employees should seriously consider. LearnSmart has 5 course catalogs with up to date PDFs and Excel documents that outline over 1000 courses with multiple lessons and offerings available.

#### NEW! CISSP Training From LearnSmart

Certified Information Systems Security Professional (CISSP) is an information security standard recognized throughout the world. This vendor-neutral certification validates that the recipient has a deep understanding and competence in the design, creation, implementation, and management of overall information security programs that protect organizations against growing sophisticated attacks. The CISSP is an objective measurement of excellence and a standard of achievement in security and risk management, asset security, security engineering, communications and network security, identity and access management, security assessment and testing, security operations, and software development. From security consultants, managers, and auditor to network architects and IT directors, the CISSP is a versatile certification that is valuable in any IT environment.

#### IT Enterprise

Premier Courses include: CISSP® (available Q2 2017), CompTIA Security+ (SY0-005) (available late Q2 2017) and CompTIA CSA+ (available Q3 2017)

#### Quick Links:

Course Catalogs: LIVE PDF & Excel documents of course offerings Course Production Schedule: See new releases and what is scheduled to go live next Client Services : Quick start tutorials - know how to get the most out of your training

If you are interested in improving your professional skills, and want to position yourself for promotion and/or more highly skilled positions, then LearnSmart is where you should start!